



Karnataka

PORTS, SHIPPING & LOGISTICS Summit

Confront Regional Challenges, Unlock Potential & Build Opportunities

22 November, 2019 The Ocean Pearl, Mangalore

Join us at the First Edition in MANGALORE



Ports being centres of trade and commerce play an important role in the economics of the region. Further Ports are of remarkable service importance since they act as a place for interchange of two transport modes; maritime and land whether by rail or road. The essential aspects of the port lie in its inter-model nature.

Ports and related land based logistic chains face major challenges from growth in trade. Different ports face different challenges. Ensuring adequate capacity and reconciling various parties' interests is important for all ports. Ports and related land-side logistics chains are critical to the competitiveness of regional/national businesses, which rely on them to deliver business imports and to take exports to the global markets. Improvements to ports and related logistics sectors can remove barriers and transaction costs to trade, increase competition and contestability, and provide important linkages to domestic and global value chains.



In Association with

FEDERATION OF INDIAN EXPORT ORGANISATIONS

(Set up by Ministry of Commerce, Government of India)
ISO 9001 :2015 Certified



ORGANISED BY



www.indiaseatrade.com



ORGANISED BY



Ports being harbingers of trade and commerce play an important role in the economics of the region. Further Ports are of remarkable service importance since they act as a place for interchange of two transport modes; maritime and land whether by rail or road. The essential aspects of the port lie in its inter-model nature.

Ports and related land based logistic chains face major challenges from growth in trade. Different ports face different challenges. Ensuring adequate capacity and reconciling various parties' interests is important for all ports. Ports and related land-side logistics chains are critical to the competitiveness of regional/national businesses, which rely on them to deliver imports and to take exports to the global markets. Improvements to ports and related logistics sectors can remove barriers and transaction costs to trade, increase competition and provide vital linkages to domestic and global value chains.

As a result, the performance of ports and land-side logistics chains are critical to facilitate innovation, productivity gains and economic growth both regionally and nationally. Hence it is important to have a coordinated approach in planning future development and in scaling existing port and freight infrastructure to advance its logistics performance.

Further, upgrading of the logistics performance of a region should not be reduced to mere investment in physical infrastructure and application of ICT, but also to regulatory and procedural issues regarding global shipping and international trade and to the management of ports and related infrastructure. Better logistics performance can create benefits in terms of trade expansion, economic diversification and also attract investment.

While the central government has developed port infrastructure across the country, and in many cases through private participation, states too now have become active in developing their coastlines.

Karnataka Ports Shipping & Logistics Summit 2019 is an effort to bring together the maritime stakeholders of the region, the state and from across the country to present the potential that exists, to deliberate on the challenges being faced and to evolve the way forward for a larger, inclusive and sustainable growth of the maritime industry in Mangalore and the state as a whole.

This half a day conference, spread across three focused sessions will engage policy makers, industry leaders, experts and stakeholders in serious discussions on meeting infrastructure and service demands; on ways to strengthen existing cargoes and to generate and attract additional cargo and derive ways for a collective and integrated approach that would enhance value in the logistics network and greater economic success to the region.



Karnataka

PORTS, SHIPPING & LOGISTICS Summit

Confront Regional Challenges, Unlock Potential & Build Opportunities

22 November 2019, The Ocean Pearl, Mangalore

About Host City

Mangalore, officially known as Mangaluru, is the main maritime gateway for the Indian state of Karnataka. It is located about 352 km west of the state capital, Bangalore, between the Arabian Sea and the Western Ghats mountain range. It is the second major city in Karnataka state in all aspects after the capital city Bangalore. It is the only city in Karnataka to have all modes of transport — Air, Road, Rail and Sea along with 5 other major cities in India. It is also the largest city in the Tulu Nadu region of Karnataka. Mangalore is the second best business destination in Karnataka after Bangalore and 13th in India.

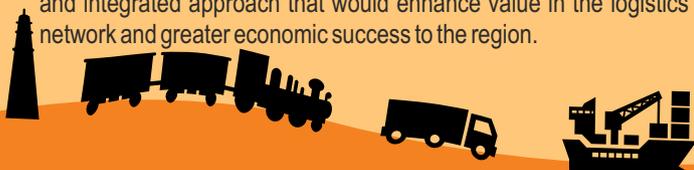
The Port

The Port has been functioning as a catalyst for the economic development of this region and cater to the needs of the shippers. Over the years, the Port has grown by leaps and bounds from handling less than a lakh tonnes of cargo at inception to 42.5 million tonnes of traffic in 2018-19 as against 42.05 mt in 2017-18, recording a growth of 1.07 per cent.

The container cargo handled at the port recorded a growth of 13.95 per cent in terms of TEUs and 10.10 per cent in terms of tonnage. The port handled 1,31,613 TEUs of containers during 2018-19 as against 1,15,498 TEUs in the previous fiscal. In terms of tonnages, it stood at 1.91 MT (1.74 MT) during the period. The port targeted for the year 2019-20 is considered as 44.00 Million Tonnes.

NMPT was awarded the 'Swachh Sarvekshan' award consecutively for 2017 and 2018, for being the cleanest amongst the 12 major ports in the country.

The major commodities exported through the Port are Iron Ore Concentrates & Pellets, Iron Ore Fines, POL Products, Granite Stones, Containerized Cargo, etc. The major imports of the Port are Crude and POL products, LPG, Coal, Limestone, Timber logs, Finished Fertilizers, Liquid Ammonia, Phosphoric Acid, Other Liquid Chemicals, Containerized cargo, etc.



Session I

PORTS: The symbol of economic and infrastructure development

This session will highlight on the economic development that New Mangalore Port Trust has brought and can bring to the region and to the state of Karnataka. The session will further highlight on the need to develop the minor ports and how the state ports in conjunction with NMPT working on a hub-and-spoke model could help the state to bring about integration in its transport infrastructure. And on how the industry and stakeholders could align and boost trade in the region.

Increase in the capacity of ports will help in the optimization of port capacity. This will enable the ports to utilise infrastructure in a better and more efficient manner. As a result, Turn Round Time for vessels will reduce, allowing ports to attract and handle more vessels.

Session II

SHIPPING: Driving trade by linking businesses across destinations

Mangalore has been historically a shipbuilding centre. Being a strategic port it was always under conflict in the past swarmed over by several varied dynasties. Chroniclers reveal that vessels from Mangalore port touched the shores of Persia, Greece, Rome etc. This clearly establishes Mangalore prominence in sea trade due to its geographical proximity to important shipping routes. Lying south, the Indian Ocean provides major sea routes connecting the Middle East, Africa, and East Asia with Europe and the Americas.

Four years ago the mainline container vessels started calling NMPT in a small way and though the calls have gradually increased over these years but there is the potential and need for considerable augmentation in generating cargoes and inviting increased and new callings.

Session III

LOGISTICS: Providing first and last mile & door to door connectivity

Quality logistics services play an important role in facilitating the transportation of international trade in goods; inefficient logistics services impede trade by imposing an extra cost in terms of time as well as money. As developed nations shift from traditional manufacturing and agriculture and are increasingly engaging in international vertical specialization, the need for efficient logistics services becomes ever more important.

Today, the most important logistics challenges facing India is its trade and transport infrastructure. While considerable private sector investment is now being directed into the development, expansion and modernisation of Indian ports, the country's road, rail and inland waterway systems have suffered from years of neglect and under-investment. The average cost of freight is relatively high and India's inadequate transport infrastructure is holding back economic growth. The transit time for cargo is the key factor that will help reduce both transportation as well as inventory costs which will help in timely delivery/receipt of goods to clients which in hand will garner greater goodwill enabling the furtherance of business.





We started this initiative called; **India Seatrade**, with a purpose to create perfect platform to engage the policy makers, the industry and its stakeholders to work towards and develop a holistic and futuristic road map for the state and for our nation's growth. The larger idea was to bring together experts with global understanding and leaders with a mission to create a vision for the state and fuel similar initiatives across the country for its all round maritime development. The sincere objective is to engage the stakeholders in a constant continuous dialogue to bring about the right convergence of ideas, investment and transformation which would not only assist our nation accomplish its maritime goals but also help the industry and the trade its business aspirations.

Programme at a glance

1:00 pm to 2:00 pm
Registration/Guest Arrival

2:00 pm to 3:30 pm
Session I
Ports: The symbol of economic and infrastructure development

3:30 - 4:00 pm
Tea/Coffee Break

4:00 - 5:30 pm
Session II
Shipping: Driving trade by linking business across destination

5:30 - 7:00 pm
Session III
Logistics: Providing first and last mile & door to door connectivity

7:00 - 7:15 pm
Concluding Remarks

7:15 onwards
Networking & Cocktail Dinner

Attend and Network with

Policy makers and Senior Government officials

Decision makers from Manor Port and Non-Major Ports

Port & Port Related Department Officers

Port & Terminal Operators

Industry Leaders & Experts

Shipping Line/Owners and Managers

Industry & Business Heads

Port Users & Cargo Owners

Warehouse, CFS & ICD Operators

Logistics Service Providers

Equipment & Solution Providers

Maritime Industry

Potential of Karnataka

Exports from Karnataka have been on the rise, contributing to about 13% of India's overall exports. It is one of the 17 states to have an Export Strategy, resulting in export oriented industrial growth. However, compared to the state's contribution to the EXIM trade, a lot more is desirable on the infrastructure front. While the difficult terrain of Western Ghats poses logistic challenge, on the other hand a well developed national highway network connecting Karnataka to the ports at Chennai, Ennore, Krishnapatnam, Kattupalli and Cochin provide additional gateways to the Far East and West. The state has an operational ICD at Whitefield, one of the busiest in the country. Additionally, 7 CFSs and 1 air freight station take care of last mile and hinterland connectivity. The state has formal approvals for 62 SEZs, 41 notified SEZs, and 25 exporting SEZs. Karnataka's contribution in EXIM is evident from 422 operational EOUs, the maximum in any state in India.

The state's key industries are in sunrise sectors - automotive, textiles, aerospace, agro products such as gherkins, granite, furniture, pharmaceuticals, engineering, electronics and telecom. Karnataka is poised to be the bright spot among India's EXIM cargo hubs. Being the IT capital of India, it is time for exporters and importers of KARNATAKA to stake claim to 'Smart Logistics Solutions' to transport valued cargo with 'EASE'.



Delegate Registration Fee:

INR 2000 + GST 18%

Per participant

To associate and participate on our initiatives, please contact:

K.N. Sudheer

+91 9744277700 Email: sudheer@indiaseatrade.com

Vidya Sadanand

+91 7907177292 Email: info@indiaseatrade.com